

Sodexo signs multi-million Unilever partnership deal for European facility management services

Paris, 2 March 2012 - Sodexo, a leading provider of on-site service solutions, has signed a partnership with Unilever, one of the world's leading suppliers of fast moving consumer goods, to provide and integrate a wide range of services at approximately 70 sites across 15 countries in Europe. The contract has been awarded for an initial five years and is worth in excess of 90 million euros per year.

The agreement aligns strongly with Sodexo's strategic aim to expand its provision of facilities management (FM) solutions for its clients and to integrate a wide range of services that help improve its clients' performance as well as the quality of life of those it serves. Sodexo intends to take over the delivery of a wide range of hard and soft FM services.

Sylvia Metayer, Director of International Large Accounts from Sodexo, said: *"Our Sodexo teams are delighted to have agreed this international partnership to provide a full range of services as an integrator of Quality of Life solutions. We are confident that we can add value and contribute to Unilever's business objectives through the provision of consistent and high quality services whilst also enabling Unilever to focus on its core business."*

Ken Manke, Vice president Workplace Services from Unilever, commented: *"This partnership is in line with Unilever's strategy to provide excellent services across the organisation, and to translate global scale into local competitiveness. Moving to one principal supplier contributes significantly to reducing cost, driving greater consistency and alignment in our services and it will improve the measurement of the facility performance in Unilever."*

Countries in scope for the partnership:

Austria, Belgium, Denmark, Finland, France, Germany, the Netherlands, Italy, Ireland, Poland, Portugal, Spain, Sweden, Switzerland and the UK.

About Sodexo

Sodexo, world leader in Quality of Life Services

Quality of Life plays an important role in the progress of individuals and the performance of organisations. Based on this conviction, Sodexo acts as a partner for companies and institutions that place a premium on performance and employee well-being, as it has since Pierre Bellon founded the company in 1966.

Sharing the same passion for service, Sodexo's 413,000 employees in 80 countries design, manage and deliver an unrivaled array of Quality of Life Services.

Sodexo has created a new form of service business that contributes to the fulfillment of its employees and the economic, social and environmental development of the communities, regions and countries in which it operates.

Key figures (as of August 31, 2011)

Sodexo world-wide

16 billion euro consolidated revenue

413,000 employees (*incl. acquisitions made between August 31 & December 31, 2011*)

22nd largest employer worldwide (*ranking as of August 31, 2011*)

80 countries

33,400 sites

50 million consumers served daily

9.1 billion euro market capitalization (*as of March 1, 2012*)

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